

Table 15b: Buy-sell spreads for individual investment options (estimated)

This table shows the buy and sell spreads for each investment option expressed as a percentage of a contribution amount (in the case of a buy spread) and a withdrawal amount (in the case of a sell spread). It also gives worked examples illustrating the cost of a buy spread or sell spread associated with a contribution or withdrawal of \$5,000 in relation to each investment option. For a switch, both a buy and a sell spread will be applied.

Investment option	Buy spread (estimated)	Sell spread (estimated)	Worked example – estimated buy spread
Pre-mixed options			
Conservative	0.140%	0.140%	x \$5,000 = \$7.00
Balanced	0.200%	0.200%	x \$5,000 = \$10.00
Trustee Choice	0.205%	0.205%	x \$5,000 = \$10.25
Aggressive	0.210%	0.210%	x \$5,000 = \$10.50
Individual asset class options			
Cash	0.000%	0.000%	x \$5,000 = \$0
Government bonds	0.050%	0.050%	x \$5,000 = \$2.50
Australian shares	0.200%	0.200%	x \$5,000 = \$10.00
International shares (unhedged)	0.200%	0.200%	x \$5,000 = \$10.00
International shares	0.200%	0.200%	x \$5,000 = \$10.00
Property	0.250%	0.250%	x \$5,000 = \$12.50
Sustainable	0.200%	0.200%	x \$5,000 = \$10.00

The buy-sell spread seeks to reflect the cost to the PSSap of acquiring or disposing of investments in the relevant investment option. The way we seek to recover this cost is from transacting members by adjusting the unit price applicable for investments into, and withdrawals from, each investment option, and the buy-sell spread is thereby an additional cost to members. No part of the buy-sell spread is paid to us or any underlying investment manager.